

## ShareSquared – Sole Source Justification

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### Unique Products:

- **Multilingual add-in for O365:** Add multilingual support for page content, Content Types, Column Names, Document Library Views, etc.
- **Taxonomy deployment Package:** Define your comprehensive taxonomy (Content Types, Term Sets, Sites, Columns, etc.) in an Excel Workbook and automatically deploy it to SharePoint/O365
- **Intranet Deployment Package:** Design your Internet Team, Communication, and Hub Sites in an Excel Workbook and automatically deploy them to SharePoint/O365 including branding, taxonomy, web parts, add-ins, etc.
- **Adaptive Metadata Capture Add-in:** Capture structured key/value pairs of metadata in addition to structured Content Type metadata

### ShareSquared holds the following certifications, credentials, and/or designations:

- **Gold or Silver Competencies in the Microsoft Partner Network**, as of April 2019, as follows:
  - Cloud Platform
  - Cloud Productivity
  - Collaboration and Content
  - Small and Midmarket Cloud Solutions
- **SharePoint Microsoft Certified Masters (MCM)** - *this is an exclusive/extraordinary credential as there are only 24 MCM in North America outside of Microsoft*
- **RIMTech Records Management Certification** (<https://tinyurl.com/rimtechcert>) - *this is an exclusive/extraordinary credential*
- **Microsoft Certified SharePoint Deployment and Planning Services (SDPS) provider** – *this enables us to consume planning vouchers that come with Microsoft Enterprise Agreements*
- Microsoft Cloud Accelerate Partner
- Microsoft Office 365 FastTrack Partner
- Microsoft SharePoint MVPs
- Microsoft Certified Trainers
- Charter Member of Microsoft SharePoint Partner Advisory Council (PAC)
- Member of the Microsoft Technology Adoption Program (TAP)
- Member of the Microsoft Partner Research Panel (MSPRP)
- Member of the Microsoft Business Critical SharePoint initiative (BCSP)
- Member of the Microsoft CityNext Program, SLG Solutions Partner
- Maestro® SharePoint Deployment Product Certified for Windows Server 2008 R2 and 2012
- Nintex Certification
- Member of Association for Image and Information Management (AIIM)
- Member of the American Records Management Association (ARMA)

### Our Partnerships:

ShareSquared is a Gold Level Partner, Authorized Reseller, and/or has utilized the following SharePoint companion products including the following:

- RecordPoint, RecordLion, and Collabware Records Management
- Nintex Workflow and Electronic Forms
- DocuSign Digital Signatures
- ConceptSearching Content Identification/Auto-Classification
- KnowledgeLake Document Capture (former KnowledgeLake Partner of the Year)
- Ephesoft Advanced Document Capture

- VisualSP Context Sensitive Help/Training System
- BindTuning Premium Design and Branding Themes and Web Parts
- Colligo and Harmon.ie Email Management/Integration
- WAND prebuilt industry and functional Term Sets
- SkySync Large-scale Migration and Repository Sync (e.g. SharePoint , O365, OneDrive, Box, Dropbox)
- Various migration tools including ShareGate, AvePoint, Metalogix, Tsunami, etc.

### Reference Accounts (as of March 2019):

ShareSquared has significant project experience in various industries such as:

- **Wedgewood, Inc.** O365 Intranet, EDRMS, Workflow (in contracts)
- **Brookfield Renewables** O365 Intranet (in contracts)
- **Public Service Alliance of Canada** O365 Intranet and EDRMS (in contracts)
- **Contra Costa Water District** SharePoint on-prem to O365 migration, Intranet Modernization (in contracts)
- **Los Angeles County, Office of the CIO** O365 Training and Intranet Modernization (in contracts)
- **City of Olympia, WA** O365 Intranet and Digital Workspace (\$85k)
- **Agricultural Financial Services Corporation, AB** O365 EDRMS Needs Assessment (\$100k CAD)
- **Port of Seattle, WA** O365 Intranet and Project Management Portal (\$45k)
- **Alameda County Water District** SharePoint EDRMS File Plan and Roadmap solution with RIMTech (\$184k)
- **Granite Construction** O365-based Intranet (\$464k)
- **WaterOne, Lenexa KS** O365 EDRMS solution with RecordPoint and RIMTech (\$368k)
- **City of Belmont, CA** O365 Intranet and Project Management (\$35k)
- **County of Los Angeles County Clerk Registrar Recorder** O365 Intranet (\$109k)
- **Lacombe County, AB** O365 EDRMS with RecordPoint and RIMTech (\$75k CAD)
- **Golden Valley Electrical Association** SharePoint 2016 EDRMS with RecordLion (\$60k)
- **County of Los Angeles Dept. of Human Resources** O365 Intranet (\$110k)
- **State of Vermont** O365 EDRMS with RecordPoint (\$428k)
- **PSRS/PEERS, MO** O365 Migration and Taxonomy (\$150k)
- **County of San Diego** Federated Records Management Solution Using RecordLion (\$1.5M)
- **City of Salt Lake City, UT Dept. of Public Utilities** O365 Intranet and Content Migration (\$110k)
- **City of Danville, CA** O365 Intranet (\$75k)
- **City of Auburn, AL** – SharePoint Intranet and City Solutions Agenda, Public Records Request (\$300k)
- **Los Angeles County Metro** SharePoint Support (\$100k)
- **Sacramento Area Sewer District** FileNet Migration to SharePoint EDRMS (\$200k)
- **City of San Jose, CA** 40 Terabyte File Share Migration to O365 (\$250k)
- **County of Los Angeles CIO's Office** O365 Intranet and Migration (\$114k)
- **County of San Mateo, CA** ECM/ERM solution on SharePoint (\$180k)
- **City of Pasadena, CA** ECM/ERM (Gimmel) solution on SharePoint (\$485k)
- **County of Los Angeles DPW** FileNet Migration to SharePoint ECM (\$280k)
- **Orange County Transportation Authority** SharePoint ECM/ERM (\$200k)
- **City of Bellevue, WA** migration from Oracle to SharePoint (\$280k)
- **Imperial Irrigation District** FileNet to SharePoint Migration (\$200k)
- **San Francisco Metro Transit Commission** SharePoint ECM/ERM (\$550k)
- **State Bar of California** ECM/ERM and Hummingbird Migration (\$375k)