

## ShareSquared – Sole Source Justification

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### ShareSquared's unique qualifications/credentials:

ShareSquared has maintained three to four Gold Competencies and one Silver Competency with the Microsoft Partner Network over the past several years; we currently have the following competencies and designations:

- Microsoft Gold-level Partner Certification in the Collaboration and Content competency
- Microsoft Gold-level Partner Certification in the Gold Application Development competency
- Microsoft Gold-level Partner Certification in the Cloud Platform competency
- Microsoft Gold-level Partner Certification in the Cloud Productivity competency
- Microsoft Silver-level Partner Certification in the Small and Midmarket Cloud Solutions competency
- Microsoft Cloud Accelerate Partner
- Microsoft Office365 FastTrack Partner
- **Microsoft SharePoint Certified Masters - *this is an exclusive/extraordinary credential***
- Microsoft SharePoint MVPs
- Multiple Microsoft Certified Trainers
- Member of Microsoft SharePoint Partner Advisory Council (PAC) – only 25 organizations worldwide are on the SharePoint PAC
- Member of the Microsoft Technology Adoption Program (TAP)
- Member of the Microsoft Partner Research Panel (MSPRP)
- Member of the Microsoft Business Critical SharePoint initiative (BCSP)
- Member of the Microsoft CityNext Program, SLG Solutions Partner
- Microsoft Certified SharePoint Deployment and Planning Services (SDPS) provider
- Maestro® SharePoint Deployment Product Certified for Windows Server 2008 R2 and 2012
- **RIMTech Records Management Certification: <https://tinyurl.com/rimtechcert> - *this is an exclusive/extraordinary credential***
- **Nintex Virtual Technology Evangelists (one of only 16 in the US) - *this is an exclusive/extraordinary credential***
- Member of Association for Image and Information Management (AIIM)
- Member of the American Records Management Association (ARMA)

### Our Unique Partnerships:

ShareSquared is a Gold Level Partner and Authorized Reseller of several SharePoint companion products including the following:

- RecordPoint (Records Management Suite)
- RecordLion (Records Management Suite)
- Nintex Workflow and Electronic Forms
- ConceptSearching (Content Classification Suite)
- DocuSign (Digital Signature Suite)
- Ephesoft Advanced Capture
- KnowledgeLake and KnowledgeLake Partner of the Year for 2013 and 2014 (ECM Suite)
- Various migration tools including ShareGate, AvePoint, Metalogix, Tsunami, etc.

### Procurement Vehicles:

Prior inter-local agreement with the City of Richland for end-to-end ECM/ERM SharePoint based solution which has been used by several local government agencies (e.g. Imperial Irrigation District)

## Reference accounts in State and Local Government:

ShareSquared has significant depth of experience with government projects including engagements with the following:

- **Town of Canmore, AB** SharePoint 2016 EDRMS with RecordPoint and RIMTech (shortlist finalist)
- **Port of Seattle, WA** SharePoint Online Intranet and Project Management Portal (\$45k)
- **Alameda County Water District** SharePoint EDRMS File Plan and Roadmap solution with RIMTech (\$184k)
- **Granite Construction** SharePoint Online-based Intranet (\$464k)
- **WaterOne, Lenexa KS** SharePoint Online EDRMS solution with RecordPoint and RIMTech (\$368k)
- **City of Belmont, CA** SharePoint Online Intranet and Project Management (\$35k)
- **County of Los Angeles County Clerk Registrar Recorder** SharePoint Online Intranet (\$109k)
- **Lacombe County, AB** SharePoint Online EDRMS with RecordPoint and RIMTech (\$75k)
- **Golden Valley Electrical Association** SharePoint 2016 EDRMS with RecordLion (\$60k)
- **County of Los Angeles Dept. of Human Resources** SharePoint Online Intranet (\$110k)
- **State of Vermont** SharePoint Online EDRMS with RecordPoint (\$428k)
- **PSRS/PEERS, MO** SharePoint Online and Office365 Migration and Taxonomy (\$150k)
- **County of San Diego** Federated Records Management Solution Using RecordLion (\$1.5M)
- **City of Salt Lake City, UT Dept. of Public Utilities** SharePoint Online Intranet and Content Migration (\$110k)
- **City of Danville, CA** SharePoint Online Intranet (\$75k)
- **City of Auburn, AL** – SharePoint Intranet and City Solutions Agenda, Public Records Request (\$300k)
- **Los Angeles County Metro** SharePoint Support (\$100k)
- **Sacramento Area Sewer District** FileNet Migration to SharePoint 2013 EDRMS (\$200k)
- **City of San Jose, CA** 40 Terabyte File Share Migration to SharePoint Online (\$250k)
- **Colorado Housing and Finance Authority** SharePoint Intranet Consolidation (\$85k)
- **County of Los Angeles CIO's Office** SharePoint Online Intranet and Migration (\$114k)
- **County of San Mateo, CA** ECM/ERM solution on SharePoint 2013 (\$180k)
- **City of Pasadena, CA** ECM/ERM (Gimmel) solution on SharePoint 2013 (\$485k)
- **County of Los Angeles DPW** FileNet Migration to SharePoint ECM (\$280k)
- **Orange County Transportation Authority** SharePoint 2013 ECM/ERM (\$200k)
- **City of Bellevue, WA** migration from Oracle to SharePoint (\$280k)
- **Imperial Irrigation District** FileNet to SharePoint 2013 Migration (\$200k)
- **San Francisco Metro Transit Commission** SharePoint 2013 ECM/ERM (\$550k)
- **Orange County Sanitation District** FileNet to SharePoint 2013 Migration
- **State Bar of California** ECM/ERM and Hummingbird Migration (\$375k)
- **Housing Authority of the County of San Bernardino** (\$225k)